



## SCHOOL PERFORMANCE FACT SHEET

CALENDAR YEARS 2021 & 2022

Esthetician - 600 hours

This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are limited at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution but is not equivalent to actual performance data. This program was approved by the Bureau on 11/30/2006 and began enrollments at this campus in June 2019. As of 12/1/2022, two full years of data for this program will be available.

### On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | Number of On-Time Graduates | On-Time Completion Rate |
|---------------|--|-----------------------------------|-----------------------------|-------------------------|
| 2021          | 35                                       | 35                                | 1                           | 3%                      |
| 2022          | 70                                       | 70                                | 5                           | 7.1%                    |

### Students Completing Within 150% of the Published Program Length

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | 150% Graduates | 150% Completion Rate |
|---------------|--|-----------------------------------|----------------|----------------------|
| 2019          | N/A                                      | N/A                               | N/A            | N/A                  |
| 2020          | 21                                       | 21                                | 10             | 47%                  |
| 2021          | 35                                       | 35                                | 26             | 74%                  |
| 2022          | 70                                       | 70                                | 58             | 82.9%                |

### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar Year | Number of Students Who Began Program | Number of Graduates | Graduates Available for Employment | Graduates Employed in the Field | Placement Rate % Employed in the Field |
|---------------|--------------------------------------|---------------------|------------------------------------|---------------------------------|--|
| 2021          | 35                                   | 28                  | 28                                 | 6                               | 21%                                    |
| 2022          | 70                                   | 58                  | 58                                 | 5                               | 8.6%                                   |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request a copy from the Director.

### Gainfully Employed Categories

(includes data for the two calendar years prior to reporting).

### Part-Time vs. Full-Time Employment

| Calendar Year | Graduates Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2021          | 2  | 4  | 6                                     |
| 2022          | 0  | 5  | 5                                     |

### **Single Position vs. Concurrent Aggregated Position**

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in the Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2021          | 6  | 0  | 6                                     |
| 2022          | 5  | 0  | 5                                     |

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### **Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2021          | 3   | 6                                     |
| 2022          | 3   | 5                                     |

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### **Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employed Owned by the Institution, or an Employer who Shares Ownership who Shares Ownership with the Institution | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2021          | 0  | 6                                     |
| 2022          | 0  | 5                                     |

#### **This program may result in freelance or self-employment.**

- The work available to graduates is usually freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hours work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

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### License Examination Passage Rates

(includes data for the two calendar years prior to reporting)

| Calendar Year | Number of Graduates in Calendar Year | Number of Graduates Taking Exam | Number Who Passed First Available Exam | Number Who Failed First Available Exam | Passage Rate |
|---------------|--------------------------------------|---------------------------------|--|--|--------------|
| 2021          | 28                                   | 13                              | 4                                      | 9                                      | 31%          |
| 2022          | 58                                   | 38                              | 31                                     | 7                                      | 84.2%        |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

### Salary and Wage Information

(includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

| Calendar Year | Graduates Available for Employment | Graduates Employed in Field | <\$5,000 | \$5,001-\$10,000 | \$10,001-\$15,000 | \$15,001-\$20,000 | \$20,001-\$25,000 | \$30,001-\$35,000 |
|---------------|------------------------------------|-----------------------------|----------|------------------|-------------------|-------------------|-------------------|-------------------|
| 2021          | 28                                 | 6                           | 2        | 0                | 0                 | 0                 | 1                 | 1                 |
| 2022          | 58                                 | 5                           | 0        | 0                | 0                 | 0                 | 0                 | 0                 |

| \$50,001-\$55,000 | \$65,001-\$70,000 | OVER \$100,000 | No Salary Information Reported |
|-------------------|-------------------|----------------|--------------------------------|
| 0                 | 0                 | 1              | 1                              |
| 0                 | 0                 | 0              | 5                              |

A list of sources used to substantiate salary disclosures is available from the school. Please request a copy from the Director.

### Cost of Educational Program

Total charges for the program for students completing on time in 2021: \$10,690.32

Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on time in 2022: \$11,3000.00

Total charges may be higher for students that do not complete on time.

### Federal Student Loan Debt

| Calendar Years | Most recent three year cohort default rate, as reported by the United States Department of Education | The percentage of enrolled students in 2021/22 receiving federal student loans to pay for this program | The percentage of graduates in 2021/22 who took out federal student loans to pay for this program | The average amount of federal student loan debt of 2021/22 graduates who took out federal student loans at this institution. |
|----------------|--|--|---|--|
| 2021           | 3.4%   | 100%   | 100%  | \$9,716.60   |
| 2022           | 3.2%   | 86.73%   | 89.41%  | \$6,122.61   |

The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd, Suite 225, Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

### **Definitions**

"Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.

"Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.

"Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.

"On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.

"150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).

"150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.

"Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.

"Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

"Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

"Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

"Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.

"First Available Exam Date" is the date for the first available exam after a student completed a program.

"Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.

"Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.

"Salary" is as reported by graduate or graduate's employer.

"No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

### **STUDENT'S RIGHT TO CANCEL**

#### **Cancellation Policy – All Programs other than Cosmetology and Barbering**

Milan Institute advises each student that a notice of cancellation shall be in writing and that Milan Institute shall refund 100 percent of the amount paid for institutional charges, if the notice of cancellation is made through attendance within 7 days after the first scheduled class session. The enrollment agreement shall be signed by the student and by an authorized employee of the institution. If an applicant accepted by Milan Institute cancels prior to the start of scheduled classes or never attends class (no-show), the institution must refund all monies paid.

**Cancellation Policy –Cosmetology and Barber programs only.**

Milan Institute advises each student that a notice of cancellation shall be in writing and that Milan Institute shall refund 100 percent of the amount paid for tuition, fees, and supplies, if the notice of cancellation is made through attendance within 14 days after the first scheduled class session. The enrollment agreement shall be signed by the student and by an authorized employee of the institution. If an applicant accepted by Milan Institute cancels prior to the start of scheduled classes or never attends class (no-show), the institution must refund all monies paid.

Cancellation of this agreement must occur on or before:

Signature

Signer Name Here

Signature

Signer Name Here